



APS Testimonials

Australia

“Just wanted to let you know that Melanie has fixed our debtors issue. WOW she is amazing, I last spoke with her at 11 pm last night as she was dialled in to our system fixing the debtors (she had to call me as our remote access crashed...) and then I received an email from her at 7.15 am this morning, I thought I was the only one working these hours – but she is an employee and doing those sorts of hours. Absolutely amazing!! Anyway the debtors issue is totally resolved now so thanks heaps for making that happen, talk soon.”

Brett Bell, Bell Group Accounting

“ APS is at the forefront of accounting, tax & practice management software. Easy to use and very cost effective. There is no alternative as far as I am concerned.”

Geoff Marin, First Accounting Services

“ APS makes time-recording and billing so streamlined and efficient that its actually fun to prepare fees!”

Julie Donovan, Drake & Murphy

“ APS have the rights products and people to enhance the way my practice runs.”

Robert Pertich, Systema Group

“ When I was comparing all the competing Practice management products I was astonished that only one firm could introduce me to users happy to recommend the software. APS was that firm and I now understand why - the product is so superior they don't actually have any serious competitors.”

“ I Love it!”

Dene Marfleet, Edensilk Accounting

“ The support is excellent, you are not dealing with a number, but a person who understands your problem.”

Peter Pryn, Sothertons

“ Over the years we have continued to be delighted that we made the right choice and system enhancements have kept pace with most of our requirements. Our clients expect top level service and so do we. We are able to provide that because we are not tied down to a system that limits us.”

Janelle Patton, McKenzie Consulting Group

“ APS gives us all the tools we need.”

Wayne Healy, McGillivray Partners

“ APS Practice Management has empowered users to become part of the process of invoicing, collection and reconciling of records. The database has demonstrated opportunities and qualities of the information we hold.”

Liz McNamara, Holmes Keenan Turnell

“ High quality database design reduces the maintenance overhead and increases the information output. Backed by a small but highly responsive and diligent team - the level of support is beyond expectations. ”

“ APS represent a great team of people with software built to grow with your business.”

Kurt Best, Phillipsons Accounting Services

“ APS has a great team of highly skilled people that are down to earth, very helpful and actually care when things are not quite working out. They always manage to work through any issues without losing their cool (unlike me!).”

Sharron Johnson, Johnston O'Shea Limited

“ I see APS as the software that revolutionises the way accountants deliver their service by way of transparent communication of performance and deliverables internally and externally.”

Karl Veitch, Bates Cosgrave

“ The APS suite of products noticeably Improved our client productivity and measurement of our practice performance.”

Paul Pryce, Stewarts Accountants

“ APS systems form the back bone of our practice. The system performs day in day out without difficulty and produces automated reports on business performance every day without a drama. Timesheets are easy, Billing is easy.... profit follows.”

Stephen Edmunds, Managing Partner - Bruce Edmunds & Associates

“ APS Advance practice management is an extremely user friendly program. APS = much less stress!”

Cheryl Dove, Manager - May Partners

“ There is no doubt whatsoever that APS has improved our management and billing process significantly. we are very impressed with the product and professionalism of APS.”

Alan Grevler, Managing Partner – Lucie-Smith Grevler & Co

“ Excellent help desk team with great response times, friendly and courteous approach (you can see the smile) and good knowledge base, compared with cumbersome logging procedures, poor response times, Call Centre mentality and lack of knowledge from previous provider.”

Bob Finch, IT Partner - Forsyths

“ APS Practice Management has provided the interface and functionality we have sought for many years.”

Paul Fisher, Manager – CDH Darcy Kennedy

“ APS has an excellent tool in managing our business performance and assessing productivity and efficiency.”

Martin Goodrich, Managing Partner – Martin Goodrich & Associates

“ Over 14 years of experience in accounting practices and working with various practice management software, APS is the most efficient and user friendly. It has definitely increased efficiency in areas of billing including WIP and debtor management and the client database is now an invaluable tool in producing the information required by our practice.

The move to APS Tax product in July 02 has significantly decreased the processing time due to the fantastic layout of the product. Easy to use screens and online help has greatly assisted our users processing.”

Brent Sutton - Partner, D&V Accounting

“ In 2003 we installed Advance Practice Management, a new general ledger system and Advance Practice IQ all in three months. We consolidated five client databases, converted all matter data, trained all staff and did not lose one day of processing along the way. Three months after implementation – billings were up, chargeable time was up. All our problems continue to be small ones.”

Peter Cannan, Pitcher Partners

“ The whole process (of deciding on APS) took 2 years. Initially we delayed our decision due to the fact that APS did not at that time have a Tax product - and because we were waiting for a proposed new system from Sol 6. We actually went through the process of installing Solution 6’s Viztopia product – we were one of the first 3 users in Australia – but after 6 difficult months we took the decision to switch to APS.”

Greg Ralph – Partner, Gould Ralph

“ APS is spot-on for all size offices... The vendor must be focussed and APS does this very well. APS (Brian Armstrong, and Fiona Armstrong) are exceptional communicators – they are always able to answer any questions. The trust factor was built in by this. I was able to put Brian in front of PKF’s National Board – whereas I allowed no other provider to do this..... APS knows the accounting business, the issues and the market..... It’s a matter of ‘when’ not ‘if’ you are going to switch to APS.”

Nick Pile – National IT Partner - PKF

“ I just wanted to drop you a quick line to let you know that the persistence of Samar (APS consultant) in solving a little driver issue we have had with tax is encouraging. Whilst the easiest answer to the problem would have been to blame hardware and put the problem back in our laps, Samar persisted over a number of weeks until the solution has now been found.

I have NO doubt your major competitor would have taken the easy way out. Its times like this that I know I have made the correct decision in changing to APS.

Once again .. Thank you and your team!”

Tom Coogan - Coogans Pty Ltd, Chartered Accountant

“ The APS Suite gave us just what we were looking for – a system that is simple to use, feature-rich and can easily integrate with our other software applications”

Richard Ashcroft, Partner, Ashcroft & Sullivan

“ The APS system is undisputedly the best in the market, providing all the functionality we require and many other new facilities that will enhance the practice”

Rob Pillans – Grant Thornton Sydney

" It’s not often an accountancy firm can make a change that improves client service and reduces business operating costs but that’s exactly what the APS system has done for us.”

Allan McKeown Managing Partner Sneddon McKeown (Prosperity)



Accountable Technology

“ The ‘can do’ approach and exceptional support delivery by the APS team is most refreshing. The APS products have enabled us to unlock our data and release it in a meaningful way and this has been a significant advance for us.”

Bruce Saward – Saward Dawson (Melbourne)

“ As you are probably aware moving to APS from Sol 6 is one of the best decisions we made 2 years ago. What we did not realise is the extent of the reduced Partner time and, in particular, admin time that would be achieved.”

John Lavis - Peden Lavis & Co