

Practice Management software – the key word is ‘integration’



The past few years have seen substantial change in the Accounting industry. Client expectations are driving practices to seek new ways to interact and share information. Practices are seeking mobility solutions, integrated systems, and improved workflow processes to enhance efficiency and gain productivity. And most agree that Government and technology trends will simplify business compliance, shifting the value of accountants away from processing data with a greater focus on interpretation and advice.

Accountants are quickly coming to the realisation that implementing superior fully integrated practice management software has become crucial to keep up with the ever-changing accounting industry and to continue growing and moving a practice forward.

Advanced Professional Solutions is well aware of the changing accounting industry and has been at the forefront of revolutionising Australia’s practice management software. Having worked with accountants and practices for over a decade, our suite of solutions have been developed knowing that fee-earners need to access and input all sorts of client and practice data and information without having to open and close different applications or re-enter data. From tax and accounting to self-managed super, company secretarial, working papers, document management, time sheets, billing, scanning, resource planning and up-to-the-minute reports on client activity, personal productivity and workflow; managing a practice becomes streamlined through applications working together seamlessly.

The Advance Suite, a fully integrated suite of software solutions built on a Microsoft SQL server platform, is not just a database – it’s an information centre about a practice’s clients, about the relationships between client entities and groups, their bankers, their lawyers, related documents, letters and emails to and from them and so on; linking everything a practice needs to know about a client in an organised way via the Central Console. All practice and client data is accessible via a single desktop window, the Advance Central Console; a central point for users to access any element of a client s’ affairs, and where contact details can be entered once and update the entire suite of solutions.

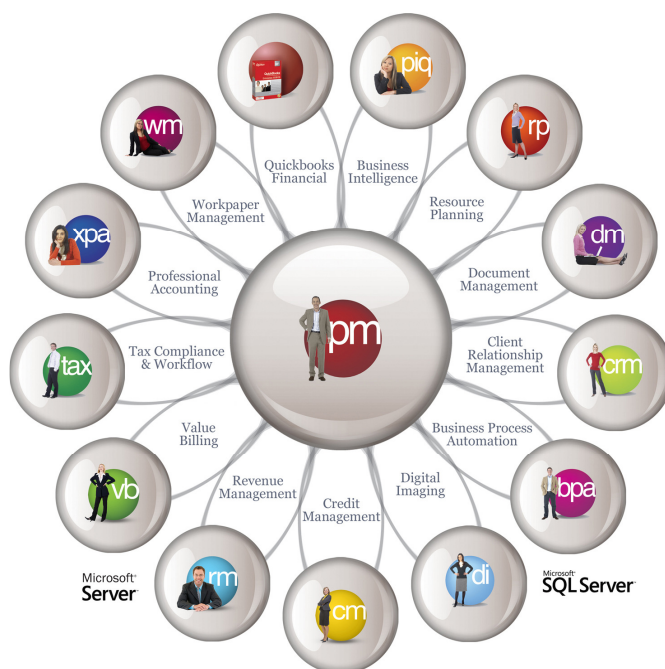
Through years of working closely with our clients, we have found that implementing best practice workflow processes are key in getting the most out of a practice management system; creating standardisation and alignment across a practice and ensuring a good return on the software investment. APS clients have seen increased productivity gains through implementing good workflow processes and using their integrated solutions to their full potential, directly affecting bottom line results.

An example of an exceptional productivity gain is where an APS client added the Advance Digital Imaging software to its growing list of APS applications which enabled them reduce the time to process a Tax Office Notice from eleven minutes down to three. The outcome of this was a saving of 650 productive hours over a year that allowed staff to spend more time on higher-value work.

An important factor to consider when researching practice management software options is the actual software provider itself – how they engage and work with their clients, the quality of their service and software support. At APS, we believe there is a fundamental difference between a relationship-based engagement and one that is purely transactional. We have strong relationships with our clients so we've built a business to deliver accountable solutions through passionate and committed people that care about our clients' outcomes. We know the Advance Suite is robust and flexible so we adopt a structured process for working together with our clients to ensure the system we deliver is what our clients want and need; moulding our software around our client, rather than expecting them to mould themselves around our software.

Currently, the Advance Suite modules cover:-

- Practice Management
- Professional Accounting
- Tax compliance and Workflow
- Desktop Super
- Credit Management and Value Billing
- Company Secretarial
- Digital Imaging
- Business Process Automation
- Client Relationship Management
- Document Management
- Resource Planning
- Business Intelligence
- Quickbooks Financial and Payroll
- Workpaper Management



If you're not currently employing an integrated solution suite in your practice and are interested in exploring efficiency and productivity gain opportunities, call the APS team on **02 9965 1300** or email integrate@aps-advance.com

** For a limited time, special pricing on APS products is being offered to GPL Network members, so be sure to ask about this when you contact our team.*